

Technology Differentiators

Why should I buy from Office Depot Tech Solutions over the competition?

- \$14+ billion global organization with \$4 billion+ of tech buying power in North America.
- Inside & Field-based Tech Sales and Support Team:
 - Consultative
 - Knowledgeable
 - Professionally Certified
- Total stocking ability of (13) U.S. Distribution Centers and (7) Canadian Fulfillment Centers.
- Multi-million dollar investment to enhance Tech Solutions, ordering platform, business.officedepot.com.
- Billing and Reporting systems that are flexible and robust.
- Leveraged savings in shipping/distribution.
- Technology products via our B2B platform and retail stores at contract prices.
- Opportunity to leverage spend with office supplies and other categories.
- We are Vendor Agnostic, offering a wide range of brands and choices.
- People know who we are. We are a fortune 200 company with a recognized brand people trust.
- Existing customers are familiar with us as a vendor. With established accounts and lines of credit, using us for Technology spend is an easy shift.